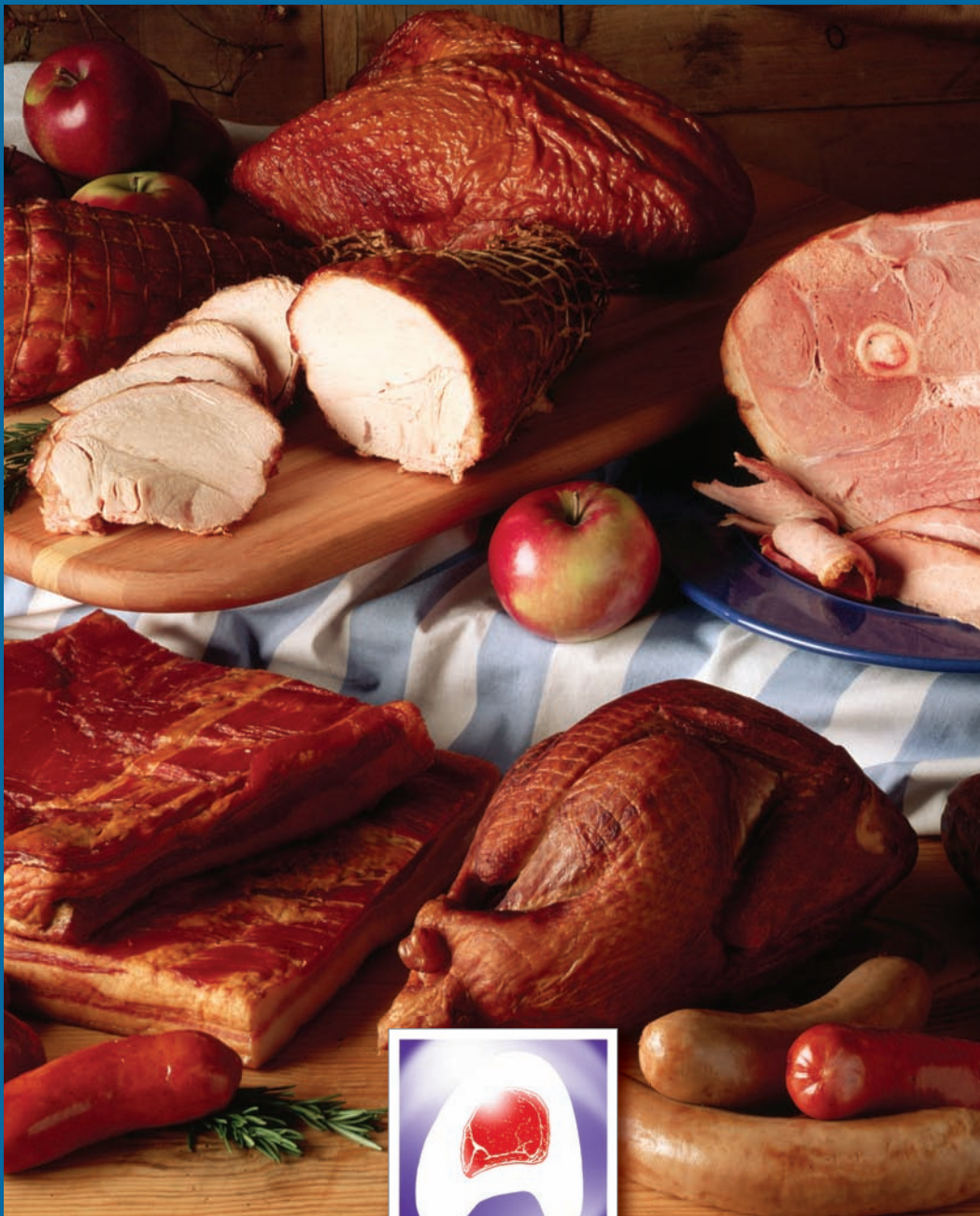


**Invest in your company's future...  
join the American Association of Meat Processors**



**An organization built by businesses like yours**

## The meat industry is facing a number of challenges right now.

From issues related to recalls for *E. coli* O157:H7 contaminated meat, very public humane handling incidences, and immigration raids, to the Country of Origin labeling law, the passage of Proposition 2 in California, and soaring input costs. Food safety, immigration, trade, environmental issues, renewable fuels, and the economy are just a few areas of concern that the meat and poultry industries are focusing on this year.

## Our goal is to ensure we provide services that fit the needs of processors of all sizes.

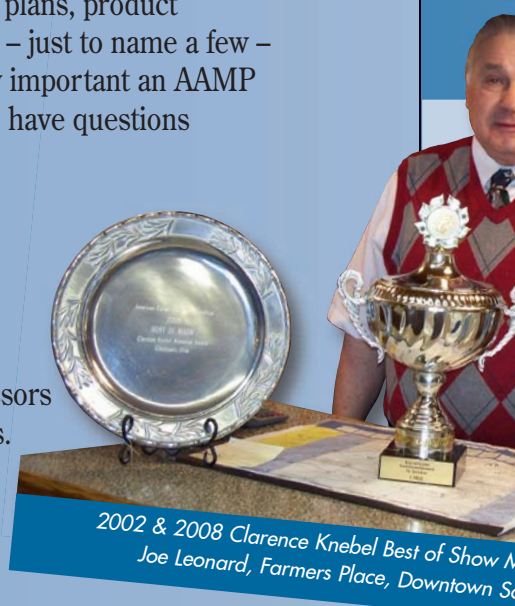
**A Positive Return.** The networking possibilities and increase in knowledge associated with AAMP membership will result in an immediate return on your investment for the time spent, once involved with the Association. When existing members network with one another, they often find that there are others experiencing similar issues. It's invaluable to connect with a collaborative network of individuals who share a common purpose – meat and poultry processors, wholesalers, retailers, caterers, food service and other food industry professionals – folks interested in both their professional development and their business growth.

## FREE Advice from Industry Experts.

Remaining aware of what is going on in the industry will help prepare you for incidents you may encounter, or may help you avoid troublesome situations. Access to resources from AAMP are invaluable when a problem arises. Whether you need assistance with troubleshooting, HACCP plans, product marketing, or food safety – just to name a few – you'll quickly realize how important an AAMP membership is when you have questions or concerns.

## AAMP – A True Powerhouse.

The staff works hard at AAMP to help small, independent meat processors get traction on key issues. Grassroots lobbying can sometimes be the most effective, and AAMP provides the tools you need to voice your concerns and opinions and be heard! In addition, AAMP carries high priority issues for small plants to state capitols, federal agencies, and to the halls of Congress. We are vigilant watchdogs on legislative and regulatory activities that affect your business.



This event has become the premier cured meat competition for many meat processors across the country – one where processors may enter their processed meat products for evaluation by University professors, meat science specialists, and distinguished meat processors.

# Major business expense that you can't afford to do without!

## Work On Your Business – Get Involved.

Remember, it costs only 30 cents per day to be a member in AAMP. You spend a lot of time working “IN” your business, but what have you done lately to work “ON” your business? If you take advantage of all that AAMP has to offer, it's a win/win situation: we're helping you and you're helping your business. Be proactive and invest in the future of your company now!

### About our Members:

- 45% federally inspected, 40% state inspected
- 33% conduct retail or custom exempt operations, which for some is in addition to federal or state inspected products produced
- 70% have only 10 or less full-time employees
- 90% are family-owned and operated businesses, most of which have been in business for 50-75 years
- 58% conduct slaughter activities within their establishment
- 80% process fresh meats
- 75% process ready-to-eat products
- 70% have a retail sales counter in their operation
- 60% conduct wholesale business
- 15% provide catering services

**Visit AAMP Online.** Our website, [www.aamp.com](http://www.aamp.com), is a most resourceful online portal chocked full of useful material like food safety and HACCP information, labeling, developments in legislative and regulatory affairs, industry news, and industry links. A private *Members Only* section of the website contains a variety of useful documents to assist your business.

**Education and Training.** Take advantage of a variety of AAMP educational and training materials. From manuals to workshops and seminars, we have a vast selection of affordable educational resources.

**Annual Convention.** The American Convention of Meat Processors and Suppliers' Exhibition is one of the most affordable meat trade shows in the industry! Members can even showcase their products by participating in our American Cured Meat Championships! You can also attend conference workshops and sessions where you can learn the latest techniques for adding value to your products.

**Bi-weekly Newsletters.** The AAMP Amplifier and Capitol Line-Up keep AAMP members informed regarding industry trends, regulatory information, important industry news, useful articles, social commentary, a calendar of industry events, and more!

For more information, visit our website at

[www.aamp.com](http://www.aamp.com)

or call us toll free at (877) 877-0168



Memorial Award winner:  
South Edmeston, NY



## AAMP Membership Application

Enroll me as an Operator Member of the American Association of Meat Processors for \$99 (U.S. funds only) for my first year of membership. IRS allows AAMP membership dues to be deducted as an ordinary business expense.

Your Name \_\_\_\_\_

Title \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_ P.O. Box \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Sponsor (if applicable) \_\_\_\_\_

E-mail address \_\_\_\_\_ Website \_\_\_\_\_

Please bill my Credit Card for \$99

(circle one): Visa    MasterCard    American Express    Discover

Name on Card \_\_\_\_\_

Card # \_\_\_\_\_ Expiration Date \_\_\_\_\_

CVV Code \_\_\_\_\_ Billing Address Zip Code \_\_\_\_\_

Fax to: (717) 367-9096; or enclose a check in the amount of \$99 made payable to AAMP and mail application to:

### American Association of Meat Processors

One Meating Place • Elizabethtown, PA 17022

Phone: (717) 367-1168 • Fax: (717) 367-9096

For more information, visit our website at [www.aamp.com](http://www.aamp.com)  
or call us toll free at (877) 877-0168

